

**Company Profile** 

# ble of intents



Our mission

**Time-honoured** experience

Key figures

When excellence meets versatility Prostand around the world



All-inclusive

<u>1|5</u> Large Events



Eco development Sustainability

2

Custom

Solutions



Design & Furniture



service

## Italian Design, global network

We develop ideas, solve problems, pre-empt questions We have been offering customised solutions and modular systems, as a service provider, in the field of trade fair, congress, event, exhibition and showroom design since 1995. Our activities cover the whole country, the principal European exhibition centres and further afield.

Prostand.	Abo
Company Profile	pag

#### We are Italian and we are all over the world

Through FB international, a company with offices in New York and Las Vegas, we are able to guarantee product and service in diverse markets, to the same customer, even with an ocean in between

## We are part of a stock exchange-listed group

Italian Exhibition Group Spa, the leading organiser of trade fair events and a company with shares listed on Euronext Milan

#### We are a general contractor and service provider

We offer a complete service for those who stage trade fairs, congresses, events and offer all-inclusive solutions for every exhibitor

#### We are Prostand

And working with us means relying on a company that supports Italianmade products in a global network Prostand. Our mission Company Profile page 04

## Our mission

Our **mission** is to provide support to event organisers and individual companies in the staging of different types of events, from project analysis to implementation. With our set-ups and services, we guarantee ready-made solutions that include the management of the entire provider supply chain, relieving the customer of all the burden of management and taking care of every detail.

## Time-honoured experience

#### Our history chronicles our evolution.

Stages in a growth that over the years has seen us as leading players in the organisation of trade fairs and congresses, until we matured into our true vocation: the complete production of events.

#### 198419962002014

**Colorcom Srl** founded on the inspiration of an entrepreneur from Vicenza. From the outset, the company's vocation was to address public bodies and foreign trade fairs. **Prostand Srl** is created from the insight of an entrepreneur from Romagna who considered the proximity of the Rimini exhibition centre a great business opportunity. **Prostand** is taken over by six local entrepreneurs.

**Colorcom** signs a historic agreement with Fiera di Vicenza for the overall set-up of Vicenza Oro through The Boutique Show format.



#### **Italian Exhibition Group**

Spa, Italy's leading trade fair operator for directly organised events, acquires FB In-ternational Inc. Italian Exhibition Group Spa acquired Prostand Srl Prostand Srl acquires Colorcom

#### Italian Exhibition

**Group** Spa is listed on Euronext Milan, a regulated market organised and managed by Borsa Italiana Spa. **RES**, Soluzioni di Arredo per il Contract by Prostand, is founded. Osservatorio Allestimenti is set up, the first outlook of temporary architecture for business spaces. Prostand Corporate Accademy is created to stay

up-to-date through continuous training.

**Prostand** joins **IFES**, the International Federation of Services for Trade Fairs and Events.

K Profile p

Key figures page 07

## Key figures

Our experience becomes, for the customer, a guarantee of the highest competence, specialisation in the sector and diversity of proposals.

Key figures nage 08



exhibition areas set up in one year





sqm of manufacturing premises

Prostand. the sectors page 09

### When excellence meets versatility

Our experience in the leading supply chains of Italian-made products is available to our customers.

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the sectors

Wellness & Beauty

Food & Beverage Pharmacy & Medicine

Jewellery

Tourism Hospitality & Culture



Furnishing & Decor

Automotive

Sustainability

Prostand around the world. page 11

## Prostand around the word Italian Design, global network.

Our global vision extends into Europe and overseas, respond to the needs of our international customers. Prostand. Prostand around the world. Company Profile page 12

> Thanks to our creativity in Italian manufacturing and more than 25 years of experience, we are now becoming extracontinental.

With <mark>the acquisition of FB International by Italian Exhibition Group,</mark> we land in the USA.

Italian hubs

### Milan Vicenza Rimini Arezzo Bergamo Bologna

#### Brescia Ferrara Misan Naples Novar Parma Verona

Prostand around the world. page 13

Paris Bilbao Madrid Geneva Barcelona Berlin Dusseldorf Hanover Munich Nuremberg Stuttgart

United States

Europe

## Linee of Business

The right solution for every space

Three macro areas of specialisation to offer individual customers bespoke solutions and modular systems, guaranteeing a wide range of tailor-made designs and a variety of materials.





## Le Large Events

#### Set-up solutions for major events

We take care of architectural installations, the customisation of entire halls and the setting up of individual stands.



Lines of Business.

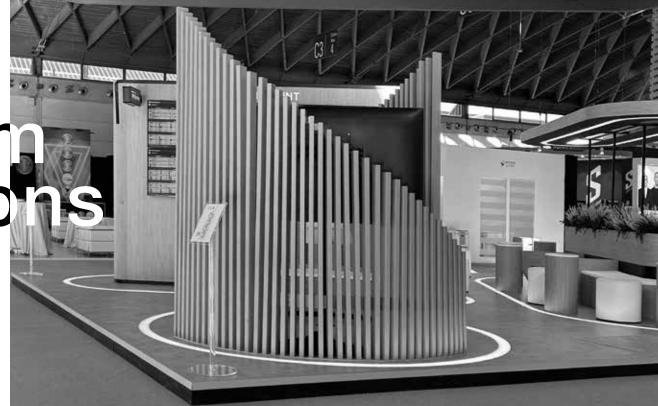
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## Custor Solution

Customised solutions dedicated to the individual exhibitor

We guarantee guality, reliability, visibility and unique design.





## Design & Furniture

Setting up and furnishing both small and large spaces

We choose the excellence of Italian-made products to create unique and unforgettable spaces.



Large Events

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## Large Events

We offer ourselves as an all-round service provider in the trade fair, congress and event set-up sector, both nationally and internationally.

We follow every detail of the process from project management, to implementation, to post-event.

We listen to the customer's needs by providing expertise, professionalism and experience.





#### **Partnership**

To ensure a consolidated business model serving event organisers

#### Flexibility and appeal

To offer modular set-up solutions suitable for spaces of all shapes and sizes, with graphic customisation, up to semipermanent architectural installations

#### All-inclusive project

To offer a complete service, optimally managed by a single contact person

#### Integrated supply chain

A complete network of specialised suppliers

#### Problem solving & idea creation

To guarantee a service network of professionals, technical designers, lighting designers, directors and specialised technicians



#### **7**Our solutions:



Modular stands

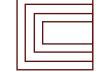
Collective

areas



Congress

halls



**Arenas and** stages



**Exhibition** areas



業

Audio, lighting and video



Electrical systems



**Furnishings and** accessories

**Graphics and** customisation





















Custom Solutions ofile page 21

## Custon Solutio

Customised solutions dedicated to the individual exhibitor.

By listening carefully and taking care of every detail, we create an exhibition space that is all about the customer.

We build each customised stand from scratch thanks to a network of specialised craftspeople, guaranteeing the individual exhibitor: reliability, tailor-made solutions and quick responses.





#### Tailor-made projects

Customised stands in line with the customer's needs and budget

#### Always at the customer's side

Even for last-minute requirements

#### Integrated supply chain

A complete network of specialised suppliers

#### Single point of contact

to liaise with, freeing up time and energy to devote to business



Prostand.	<b>Custom Solutions</b>
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#### Our solutions:





Custom stands

Hybrid stands



Audio, lighting and video services



Electrical systems

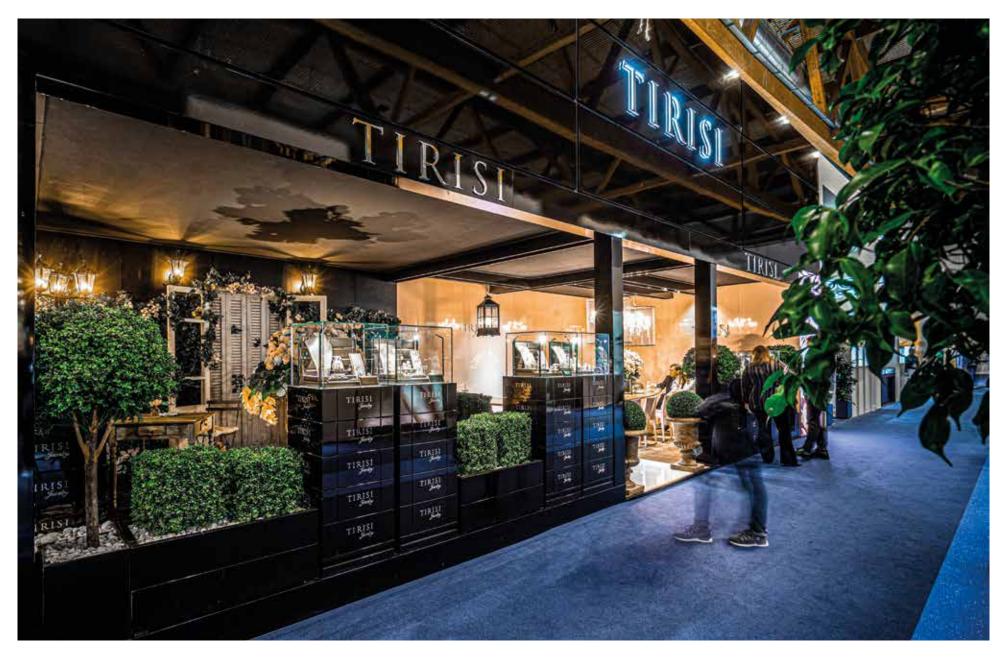


Furnishings and accessories









Design & Forniture page 25

## Design & Events of the second second

Setting up and furnishing both small and large spaces

Design, functionality and quality come together to create a unique environment.

Thanks to a skilful mix of technology and Italian craftsmanship, we design and renovate furniture.







#### Cutting-edge design

A team of designers and interior designers with different specialisations, ready to offer customised proposals for every industry sector

#### In-house production

Production of any type of customised furnishing accessory, even in small quantities

#### Single point of contact

To liaise with, freeing up time and energy to devote to business

#### Our solutions:











showrooms

Hotels

Stores

Concept stores

**Restaurants and bars** 

Profile

#### All-inclusive service page 27

### All-inclusive service An answer to everything



We pay attention to every detail. From creative and structural planning, to integrated supply chain, to implementation, to post-event management, to guarantee simple and safe overall management.

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#### **Electrical systems**

Project management In-house production

Graphics

Installation and assembly

Design

Audio, lighting and video services

Logistic services

### Project management

- A single point of contact for the customer, who is both in-house and experienced.
- A coordinator for the entire supply chain at every stage of the project.
- Nork timeline planning.

#### Design

- **7** Dedicated designer.
- **T** Feasibility study and verification.
- Customised solutions and drafting of proposals..
- **7** Choice of materials, technologies and customisation.

#### In-house production

Specialised personnel and state-of-the-art machinery.

#### In-house joinery.

**7** Optimisation for mass production.

#### Audio, lighting and video services

- Ongoing upgrading for innovative solutions.
- State-of-the-art technologies.
- Virtual and augmented reality, 3D video.



- Installation, maintenance and hiring of electrical systems.
- **7** Data networks and wireless transmission systems.

#### Graphics

- A Large-format and rigid media printing.
- ➤ Solutions for all applications.

#### Logistic services

- A single control centre in Italy and abroad.
- Warehouse management and handling.
- **T** Vehicles for heavy transport.



Annower and specialised services.

**7** Installation and dismantling.

Prostand. Research & development Company Profile page 31

# Research & development

#### serving customers









Associati

Prostand. Research & development Company Profile page 33

## Osservatorio Allestimenti

#### by Prostand

To provide our customers with an all-round service, we are constantly on the lookout for innovative solutions, techniques and materials. This is why Osservatorio Allestimenti by Prostand was created, the first outlook dedicated to temporary architecture in business spaces, whose reports are available to the entire industry. The Osservatorio's work, which includes universities and international research institutes, focuses on trends in the sector through hybridisation with other sectors and allround sustainability.

Sservatorio allestimenti

Research & development page 34

#### **Scientific committee**

#### Trends

#### Reporting

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#### **In-person events**

Research & development page 35

### Prostan Corpora Academ

The Prostand Corporate Academy is the concrete and visible expression of a Learning Organisation. We make a difference because we look to the future and educate our staff, and that of the entire industry, through the Prostand Corporate Academy, while striving for continuous improvement. Through training, we are continually updating the know-how and skills of our designers and specialised workforce, so that they are always up to speed with the changing world and the dizzying development of technology and materials. Prostand. Research & development Company Profile page 36



# FES

We are continuing our trend towards internationalisation by following our cosmopolitan leanings and joining IFES: the International Federation of Exhibition and Event Services, which has 250 members in 40 countries worldwide. In doing so, we are adding another key piece to our worldwide expansion strategy.

# Eco Sustainability

### #savetheenvironment

Bees are the symbol of our environmental protection. Bees that are necessary for life, bees that are extraordinarily organised, bees that are perfect constructors, bees that are transformers. That is why we, at Prostand, have embarked on a comprehensive sus-tainability path involving our entire integrated supply chain.



Prostand. Company Profile Eco Sustainability page 39

# A sustainable supply chain with a zero Waste approach

Our commitment to the environment is realised firstly through a careful choice of materials and secondly through their reuse. By extending their life cycle, we are reducing our environmental impact.

<b>7</b> Reg	eneration
	reuse of
mat	erials

Wooden panels, aluminium materials and carpets are reused - by us and our suppliers - until the end of their life cycle, thus significantly reducing the amount of waste to be disposed of.

# Reduction of energy consumption:

State-of-the-art LED lamps

# Reduction of CO<sub>2</sub> emissions:



modular and foldable furniture

7



volume reduced by 70%

7



7

reduced CO<sub>2</sub> emissions due to road transport



Prostand. Eco Sustainability Company Profile page 40 Prostand. Company Profile

Eco Sustainability page 41

# Reduced environmental footprint:

FSC<sup>®</sup> and PEFC<sup>™</sup> certified wood products and derivatives; "zero emission" coloured paints completely free of formaldehyde and solvents and with low resin content.







Prostand. Company Profile

### People first page 42

# People first

# Our values

Everything we do is possible thanks to every single person who takes part in the process. We work together towards the same goal, standing firm in our values.

People first

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# Community

We contribute to the economic, social and cultural development of the community in which we operate, through the principles of legality, legitimacy, transparency, value of the individual, care and protection of the environment.



# Inclusion

We support a corporate culture of inclusion, which values diversity, with particular attention and respect for ethnicity, religion, gender, disability and disadvantaged social situations.



# Safety

Safety is one of the cornerstones governing the relationship between us and our supply chain, which includes workers and professionals, suppliers and stakeholders.

Their protection, the regularity of workers' pay and safety on construction sites are our top priorities. As is fairness in dealing with suppliers, partners and in public procurement.

# Events...

WINE

### Food & Beverage

Wine Paris - Sigep - Beer&Food Attraction - Vinitaly - Host - Sial Macfrut - Gelatissimo - Anuga

## Construction, Furnishing & Decor

Salone del Mobile - Coverings Cersaie - Marmomac - Tecna Bauma - Batimat

### Jewellery

T-Gold - Vicenza Oro - Oroarezzo

### Automotive

Autopromotec -Autoclassica - Eicma - LetExpo

### **Pharmacy & Medicine**

Cosmo Farma - Congresso Amcli Expodental Meeting - Congresso Nazionale Anmco - Scivac - OMC Expodental

### Sustainability

Ifat - Wte Expo - Key - Remtech Expo - Ecomondo - Fibo - Sec

# Tourism Hospitality & Culture

Guest - Bit - Ttg - Meeting per L'amicizia Fra I Popoli

### Wellness & Beauty

Cosmoprof - Rimini Wellness Cosmoprime





OMC



Milano

INTERNATIONAL

HOSPITALITY EXHIBITION

COSMOFARMA®

E X H I B I T I O N SMART & GREEN

×

EXP0

DENTAL

MEETING



vinitaly

T.GOLD

vicenzaoro

scivac

vicenzaoro



D OROAREZZO

INTERNATIONAL JEWELRY EXHIBITION

BEER

ATTRACTION

associazione

microbiologi

Ente del Terzo Settore

clinici italiani

THE DOLCE WORLD EXPO

AMCI





Capitale italiana della Cultura Candidata 2026

# Thank you



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